



The research commercialisation office of the University of Oxford, previously called **Isis Innovation**, has been renamed **Oxford University Innovation**

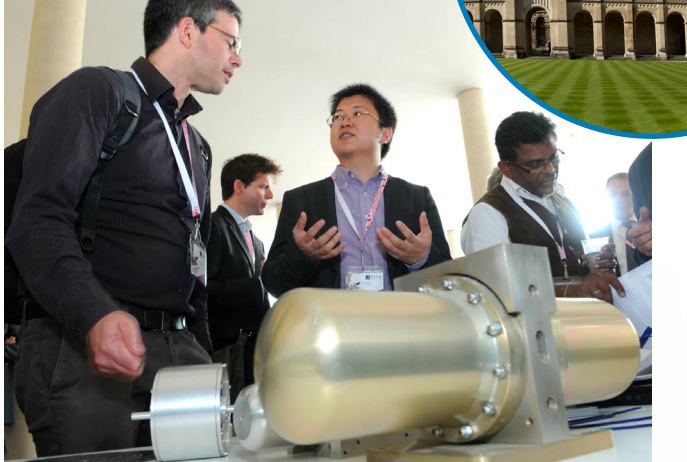
All documents and other materials will be updated accordingly. In the meantime the remaining content of this Isis Innovation document is still valid.

URLs beginning www.isis-innovation.com/... are automatically redirected to our new domain, www.innovation.ox.ac.uk/...

Phone numbers and email addresses for individual members of staff are unchanged

Email : enquiries@innovation.ox.ac.uk

Working with the University of Oxford



Isis Innovation Ltd is the University of Oxford's wholly owned technology transfer company

Established in 1988, Isis manages the University's intellectual property portfolio, working with researchers to identify, protect where appropriate and market your technologies or materials through licensing, sales and spin-out company formation. Through Oxford University Consulting (OUC), we also negotiate academic consulting and departmental service agreements. Working across the depth and breadth of the whole University, Isis provides researchers with advice and support on any matter concerning the commercialisation of research. Please contact us to discuss commercialisation, whatever the stage of your research. An informal discussion with an Isis Technology Transfer Manager, either over the phone or in person, is easy to arrange.

BUSINESS

OXFORD
ACADEMICS

ISIS
INNOVATION

Part of the wider research support network

Isis works closely with colleagues in Research Services (RS) to ensure that the IP we market is able to be successfully exploited. RS's Divisional Teams consult with Isis colleagues and work with PIs when drafting research contracts and aim for appropriate IP terms. When invention disclosures are made to Isis, the RS IP Rights Management Team examines who owns the IP and the associated rights, and ensures the terms and conditions of any associated research funders are recognised and respected.

Isis also works closely with colleagues in the wider Research Facilitation and Knowledge Exchange networks, particularly those in business development and industry liaison roles, to foster closer links with external organisations. The collective aim is to encourage long term collaborations and alliances, including the creation and exploitation of IP. Isis, RS and other colleagues help to promote the benefits of Oxford research and the impacts of new knowledge, products and services.



ISIS

INNOVATION

Invention, expertise and impact



ISIS

INNOVATION

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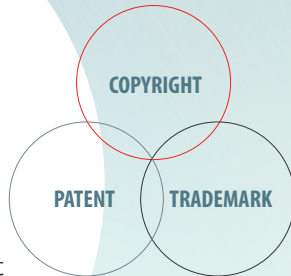
www.isis-innovation.com



Isis Innovation

Technology Transfer Intellectual Property, patents and licences

The University established Isis Innovation in 1988 to manage the commercialisation of intellectual property (IP) arising from its research activities. Within Isis we have extensive experience of patent management and licensing of IP and creating new companies. Isis now generates significant income and impact for the University, its departments and inventors.



Creating new spin-out companies

Isis assists in the formation of University spin-out companies, generating value in equity holdings for the University and its researchers, and providing opportunities for innovative research to benefit society. Isis works with researchers to develop business ideas, identify sources of investment, management and professional services, whilst advising throughout the process. Isis also runs the Isis Angels Network (IAN) which brings together both individual and corporate investors with potential interest in investing in Oxford spin-outs. Isis has now created over 100 new companies.



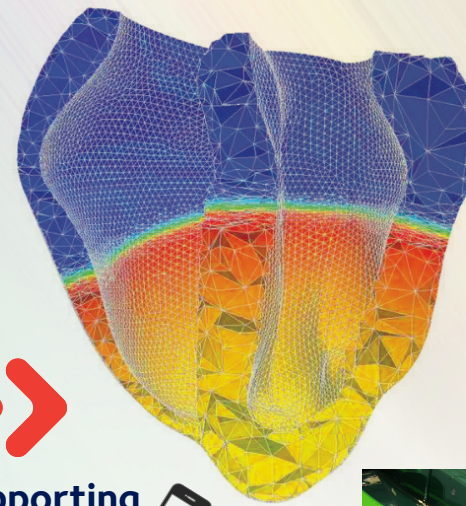
Supporting startups



The Isis Startup Incubator (ISI) supports nascent ventures in the development of products or services without initial external investment. Support includes commercial mentoring, IP expertise, identifying customers and advice on company formation.

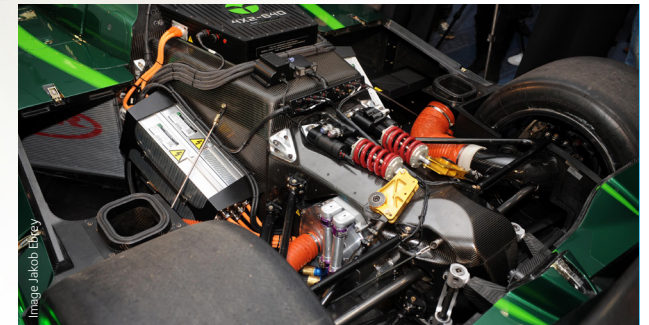
Material sales

Isis manages the sale and licensing of a wide range of materials developed across the University as part of day-to-day research, for example: antibodies, hybridomas, cell lines, compounds and other reagents.



Isis Outcomes

Isis Outcomes provides access to and support in the use of high quality Patient Reported Outcome (PRO) measures developed at the University of Oxford and elsewhere. We license and support the use of some of the most respected and widely deployed PROs used by the Pharmaceutical Industry and healthcare providers.



Oxford University Consulting

Academic consultancy and departmental services

Oxford University Consulting (OUC), a division of Isis, provides practical support to both researchers and departments wishing to undertake consultancy or provide technical services. Our aim is to free you from admin so you can focus on the project.

OUC offers a professional service to reduce hassle for researchers and departments by:

- 1 Negotiating good commercial rates on sensible terms
- 2 Arranging contracts to protect from the liabilities of consultancy and services work
- 3 Protecting IP to avoid negative longterm consequences
- 4 Guiding you through University approvals, and streamlining administration
- 5 Providing Professional Indemnity Insurance cover
- 6 Invoicing and chasing debts if the client doesn't pay
- 7 Contacting you when opportunities arise in your field

Isis can help you by:

- 1 Evaluating the commercial potential of research outputs
- 2 Advising on patenting strategy to fit with publication plans
- 3 Filing and paying for patents so there is no cost to researchers
- 4 Licensing technology to industry and spin-outs, creating new links for researchers
- 5 Negotiating appropriate deal terms and passing royalties back to the University for distribution to researchers, departments and the University

