



The research commercialisation office of the University of Oxford, previously called **Isis Innovation**, has been renamed **Oxford University Innovation**

All documents and other materials will be updated accordingly. In the meantime the remaining content of this Isis Innovation document is still valid.

URLs beginning [www.isis-innovation.com/](http://www.isis-innovation.com/)... are automatically redirected to our new domain, [www.innovation.ox.ac.uk/](http://www.innovation.ox.ac.uk/)...

Phone numbers and email addresses for individual members of staff are unchanged

Email : [enquiries@innovation.ox.ac.uk](mailto:enquiries@innovation.ox.ac.uk)

## Consultant (Physical Sciences)

### Isis Enterprise

Ref: 067

Isis Innovation Ltd (Isis) is the highly successful technology transfer company owned by the University of Oxford, commercialising the research generated by the University. Working with over 4,000 of the world's brightest minds, Isis helps translate their ideas and expertise into projects that make a tangible difference to businesses and governments through technology licensing and the formation of spin-out companies.

Isis Enterprise, established in 2004, is a division of Isis. It offers consulting advice in technology commercialisation and innovation management to clients from the public and private sectors, in the UK and internationally. Last year Isis Enterprise delivered consultancy assignments for clients in more than 30 countries.

We now have an exciting opportunity for a highly motivated **Consultant** who has the ability to play a key part in growing and developing the Isis Enterprise business through profitable sales and delivery of services and products. The role will report to a Managing Consultant and will involve working with other Consultants to deliver on business development and consultancy activities spanning physics, engineering and other high technology fields.

The position of the **Consultant** will be responsible for:

- Commercialisation of new technologies through international partnering, licensing and creating new business entities
- Identifying, winning and delivering consultancy projects for a global client base
- Assessment and evaluation of new technologies through primary and secondary market research
- Managing IP, including patenting and strategic development of IP for investment
- Building and fostering strong relationships with and between commercial organisations

The successful candidate will have a PhD or equivalent in a physics, material sciences, engineering or relevant discipline. Experience of technology commercialisation, licensing and spin out activity would be a strong advantage. The successful candidate will also need to demonstrate proven competence in:

- Communicating effectively with a wide range of people and organisations
- Excellent interpersonal skills and very strong communication skills, both verbally and in writing
- Working effectively with key stakeholders, assertively influencing them and where appropriate show tenacity and persistence in business development situations
- Effectively working as part of a high performing team

### How to apply

If you are interested in applying for this role, please download the application form from the Isis website ([www.isis-innovation.com/about/jobs.html](http://www.isis-innovation.com/about/jobs.html)) and send together with a copy of your CV and covering letter to Viv Parry at [recruitment@isis.ox.ac.uk](mailto:recruitment@isis.ox.ac.uk). **The closing date is midday on Wednesday 8<sup>th</sup> October 2014.**

Salary for this role is commensurate with experience and will be in the range of £35,000 – £45,000. The role is based in Oxford and will involve significant levels of business travel, both national and international.

We will be advertising this role internally and externally.

*Isis is an Equal Opportunities Employer and accredited with the Investors in People Bronze status.*