# Consulting Services at Oxford University Innovation

Go-to support for your academic consultancy



The University recognises the positive effect consultancy can have on both society and the economy, and how it can demonstrate research impact, an important component of the Research Excellence Framework. The University provides academics with 30 days per year to encourage external engagement including consultancy.

## Why do academic consultancy?

There are a range of motivations for academics to carry out consultancy activity, including

- Delivering solutions that help organisations and benefit wider society
- Forging new relationships that can lead to research funding
- Financially rewarding individuals or their departments
- Inspiring intellectual curiosity
- Informing future academic research and teaching
- Broadening career horizons

# What types of academic consultancy could you do?

- Give expert witness advice
- Provide expert reports on technical or commercial challenges
- Serve on scientific or clinical advisory boards
- Undertake technical due diligence
- Review and advise on Government strategy and policy

Oxford University Innovation provides experienced and trusted support for consulting activities across all academic disciplines.

We help academics set-up and deliver a broad range of consultancy and services engagements through our dedicated Consulting Services team.





#### What Consulting Services will do for you:



Manage every step: Whether it's managing internal approval forms/procedures, invoicing and disbursing funds, or coordinating the logistics of the project, we will look after each step of the process for you and work with you to make sure everything is as stress-free as possible.



**Help increase your income:** We will advise on and negotiate fee rates to ensure you are receiving a fair remuneration for your expertise.



**Provide protection:** We will negotiate the terms of the agreement to protect your interests and those of the University, and provide cover under the University's professional indemnity and liability insurance policies (only available through OUI). We have in-house legal support to ensure contracts provide full protection for your consultancy.



Give informed advice: Our experienced team have successfully delivered thousands of consultancy contracts and will be able to advise you comprehensively on everything you need to know when setting up an academic consultancy. You will always have a go-to project manager supporting you through each step of the process from initial enquiry to final invoicing.



**Create new opportunities:** Consulting Services have a global network of private and public sector organisations looking for expertise. If you are registered as one of our consultants, and you have the expertise a client is looking for, we will get in touch.

#### **Departmental service agreements**

Many organisations need access to specialist equipment, facilities or expertise that is based in a University department.

Consulting Services will handle all the project administration and will liaise closely with departmental administrators and colleagues in Research Services to ensure compliance with University guidelines.

### What our academic consultants say:

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Consulting Services are always very responsive and supportive, and have always looked after my best interests when carrying out consultancy activity.

Vincenzo Cerundolo, Professor of Immunology

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Oxford University Innovation provided excellent advice right from the start of the project and took the lead in negotiating the fee and the all-important terms and conditions. This meant that I didn't have to discuss any of these types of contractual issues with the client and instead could concentrate on defining the consulting brief and then simply get on with the job.

Geraldine Johnson, Associate Professor of History of Art







For enquiries about academic consultancy please contact consulting@innovation.ox.ac.uk

For more information, please see www.innovation.ox.ac.uk/university-members/consultancy-support
Register today to become a consultant or service provider with Consulting Services.

If you are considering academic consultancy, have been contacted by an organisation requesting your expertise, or you manage a departmental facility, please contact:



Vincent Coole
Medical Sciences

Susan Clark
Social Sciences & Humanities



Gurinder Punn
Mathematical, Physical & Life
Sciences

01865 280901 vincent.coole@innovation.ox.ac.uk

01865 280825 susan.clark@innovation.ox.ac.uk

01865 280826 gurinder.punn@innovation.ox.ac.uk