

## **Parkwalk University of Oxford Innovation Fund ("UOIF")**

The Parkwalk University of Oxford Innovation Funds ("UOIF") were launched in 2014. The UOIF bring together Parkwalk, the UK's most active investor in UK university spin-outs, and Oxford University Innovation, one of the world's leading Tech Transfer Offices. They offer University of Oxford alums and investors the opportunity to invest in companies formed to commercialise scientific and technological discoveries made at the University of Oxford in a tax-efficient manner.

The UOIF invest in companies spun out from the University of Oxford, backing early-stage spinouts in areas including AI, digital health and deeptech. Previous OUIF funds have been invested in early-stage hard science and deep-tech companies spun out of the University of Oxford, such as Brainomix, Mind Foundry and BibliU.

The UOIF utilises the tax relief available via the UK Government's EIS and SEIS schemes where applicable, balancing risk and reward for investors whilst financing innovative UK spinout companies.

### **Investment**

Investments made are between between £250,000 – £500,000. Companies that have previously sought to raise funds with Parkwalk Advisors are welcome to apply; those that rejected previous investments are not eligible. Companies must be considered EIS compliant. The company can use the scheme if it:

- has a permanent establishment in the UK
- is not trading on a recognised stock exchange at the time of the share issue and does not plan to do so
- does not control another company other than qualifying subsidiaries
- is not controlled by another company or does not have more than 50% of its shares owned by another company
- does not expect to close after completing a project or series of projects

Your company and any qualifying subsidiaries must:

- not have gross assets worth more than £15 million before any shares are issued and not more than £16 million immediately afterwards
- have less than 250 full-time equivalent employees at the time the shares are issued

### **Confirmation of Projects**

Fund investments must offer the prospect of a financial return. The normal Decrees and Statutes will apply when dealing with the exploitation of Intellectual Property ("IP").

Applicants should fill in the UOIF application form (Appendix A) with support from their OUI Licensing and Venture Manager, outlining financial projections, investment structure and IP. The final version is submitted by the application deadline for review by the head of investments before the UOIF committee meeting. UOIF committee meetings are held at least four times a year in March, June, October and December. Additional meetings can be arranged to support funding rounds.

## UOIF Committee meeting

The UOIF committee is a subset of the full OUI board and members of Parkwalk Advisors. Currently, the following members are:

Nicola Blackwood	Chairperson
Mairi Gibbs	CEO of OUI
Jaci Barnett	COO of OUI
Alun Williams	Investment Director of Parkwalk Advisors
Matthew Wood	Professor of Neuroscience
Lionel Tarassenko	Professor of Engineering Science
Len Seymour	Professor of Gene Therapies

Other individuals are co-opted to join the committee on a case-by-case basis to supplement the committee's skill set.

Applicants will be expected to give a 10-minute presentation on their application to the UOIF committee, followed by a 20-minute Q&A. Applicants are encouraged to practice their presentation with the INV team before the UOIF committee meeting. Pitch guidance and template can be found in Appendix B. The INV team will arrange a time slot for practice. The presentation should cover the following:

1. Company background
2. The invention
3. Market opportunity
4. IP position
5. Commercial engagement
6. Business model
7. Investment structure
8. Team overview

Before the UOIF committee meeting, the INV team will confirm the agenda timings with applicants and the LVM. Committee meetings are now all held online and will be recorded for minutes purposes.

## Funds Awarded

During the investment committee meeting, an internal decision will be made to recommend an approval or rejection to the Parkwalk Advisors nominated representative. If approved and Parkwalk Advisor's Investment Committee accepts the investment, Parkwalk will take the lead on EIS advanced assurance. Post-investment staff member at OUI or Parkwalk Advisors will serve as board observer or director.

## Appendix A

<b>Company</b>		<b>OUI Project No:</b>	
<b>Proposer</b>		<b>UOIF No:</b>	
<b>Portfolio Manager</b>			
<b>Company Address</b>			
<b>Email Address</b>			
<b>Date of Application</b>			
<b>Funding Round</b>	<b>Total Funding required</b>		
	<b>UOIF Funds requested</b>		
	<b>Pre-money valuation</b>		
	<b>UOIF shareholding post investment</b>		
<b>Investors</b>			
<b>Details of historic UCSF/OIF award or UOIF investment:</b>			
<b>Brief overview of the company background (100 words)</b>			
<b>Brief overview of the market opportunity and commercial engagement (250 words)</b> <i>(include information relating to gaps in market, market size, customer interaction, possible route to market (e.g. license))</i>			

**Brief overview of the technology innovation (250 words)**

*(What is it, how does it work, why is it novel?)*

**IP position (200 words)**

*(include views of patent agents and/or OUI regarding prior art searches, patent landscape, patentability)*

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**Overview of the management team (300 words)**

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**Describe how the funds will be used and what milestones will be achieved. (200 words)**

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**Outline the due diligence undertaken by the OUI team. (200 words)**

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## Financial Projections

£'000	2022/23	2023/24	2024/25
<b>Sales</b>			
Revenue recognised			
Gross Costs			
Gross Profit			
Other Income			
Overheads			
Staff costs			
Marketing			
General overhead			
Depreciation			
Total Operating Costs			
EBIT			
Balance sheet			
Fixed Assets			
Net Current Assets			
Net Assets			
Cash flow			
Opening cash balance			
Closing cash balance			

Outline the revenue and cost assumptions in the above table (200 words)

## Investment Structure

Opening Shareholding	Ordinary shares	Ordinary A Shares	Total shares	Undiluted %	Fully diluted %
<b>Option Pool</b>					
<b>Total</b>					

Investment	£
Parkwalk UOIF	
<b>Total</b>	
<b>Share price</b>	
<b>Increase in options (#)</b>	

Opening Shareholding	Ordinary shares	Ordinary A Shares	Total shares	Undiluted %	Fully diluted %
<b>Option Pool</b>					
<b>Total</b>					

Valuation	£
Post money (FD)	
Post money (UD)	
Pre money (FD)	
Pre money (UD)	